

SANTA ANA DISTRICT OFFICE

FY 2007 LENDER RANKINGS

10/1/06 - 9/30/07



TOP 3 LENDERS

#1 BANK OF AMERICA, N.A.
465
\$14,777,800

#2 CDC SMALL BUSINESS FINANCE CORPORATION
284
\$182,256,000

#3 BANCO POPULAR
262
\$15,081,700

Rank	Lender Name	# of loans	\$ amt. of loans	avg. \$/loan
1	BANK OF AMERICA, N.A.	465	\$14,777,800	\$31,780
2	CDC SMALL BUSINESS FINANCE CORPORATION	284	\$182,256,000	\$641,746
3	BANCO POPULAR NORTH AMERICA	262	\$15,081,700	\$57,564
4	WELLS FARGO BANK, N.A.	250	\$33,837,200	\$135,349
5	CAPITAL ONE, N.A.	209	\$11,140,000	\$53,301
6	WASHINGTON MUTUAL BANK	177	\$6,516,900	\$36,819
7	CITIBANK, N.A.	164	\$8,653,300	\$52,764
8	EDF RESOURCE CAPITAL, INC.	136	\$92,802,000	\$682,368
9	INNOVATIVE BANK	135	\$3,490,000	\$25,852
10	SOUTHLAND EDC	106	\$79,556,000	\$750,528
11	U.S. BANK N.A.	90	\$15,066,800	\$167,409
12	UNION BANK OF CALIFORNIA, N.A.	85	\$3,692,400	\$43,440
13	CIT SMALL BUSINESS LENDING CORPORATION	40	\$22,251,200	\$556,280
14	COMERICA BANK	40	\$22,273,300	\$556,833
15	BUSINESS LOAN CENTER, LLC	38	\$6,186,000	\$162,789
16	WILSHIRE STATE BANK	34	\$15,568,000	\$457,882
17	CALIFORNIA BANK & TRUST	30	\$3,340,300	\$111,343
18	CAPITAL ONE BANK	27	\$1,120,000	\$41,481
19	GATEWAY BUSINESS BANK	26	\$7,088,000	\$272,615
20	MORTGAGE CDC	26	\$16,348,000	\$628,769
21	TEMECULA VALLEY BANK	26	\$13,745,600	\$528,677
22	NARA BANK	25	\$13,985,000	\$559,400
23	PACIFIC CITY BANK	24	\$9,252,700	\$385,529
24	CALIFORNIA STATEWIDE CDC	23	\$13,329,000	\$579,522
25	EAST WEST BANK	23	\$8,576,700	\$372,900
26	COMMUNITY BANK	20	\$8,277,800	\$413,890
27	CENTER BANK	19	\$6,308,500	\$332,026
28	ENTERPRISE FUNDING CORPORATION	19	\$11,415,000	\$600,789
29	SUPERIOR FINANCIAL GROUP, LLC	19	\$162,500	\$8,553
30	HANMI BANK	17	\$11,568,700	\$680,512
31	SAEHAN BANK	16	\$10,988,500	\$686,781
32	SPECTRUM BANK	16	\$3,156,000	\$197,250
33	INLAND COMMUNITY BANK, N.A.	15	\$7,244,300	\$482,953
34	METROPACIFIC BANK	14	\$6,628,500	\$473,464
35	SECURITY BANK OF CALIFORNIA	14	\$3,180,000	\$227,143
36	SOUTH COUNTY BANK, N.A.	14	\$4,975,000	\$355,357
37	FULLERTON COMMUNITY BANK, FSB	12	\$4,281,000	\$356,750
38	UNITED COMMERCIAL BANK	12	\$5,350,000	\$445,833
39	ALLIANCE BANK	11	\$8,145,000	\$740,455
40	COMMONWEALTH BUSINESS BANK	11	\$5,898,000	\$536,182
41	EXCEL NATIONAL BANK	11	\$8,289,900	\$753,627
42	VINEYARD BANK, N.A.	11	\$8,122,000	\$738,364
43	UNITI BANK	10	\$5,106,000	\$510,600
44	CITIZENS BUSINESS BANK	9	\$3,671,300	\$407,922
45	PACIFIC WESTERN BANK	9	\$3,958,600	\$439,844
46	US METRO BANK	9	\$6,458,000	\$717,556
47	WACHOVIA SBA LENDING, INC.	9	\$4,433,600	\$492,622
48	ADVANTAGE CDC	8	\$6,332,000	\$791,500

Rank	Lender Name	# of loans	\$ amt. of loans	avg. \$/loan
49	FIRST BANK	8	\$625,000	\$78,125
50	MISSION OAKS NATIONAL BANK	8	\$2,474,400	\$309,300
51	1ST CENTENNIAL BANK	7	\$6,121,200	\$874,457
52	BUSINESS LENDERS, LLC	7	\$1,125,000	\$160,714
53	PREMIER COMMERCIAL BANK, N.A.	7	\$3,605,000	\$515,000
54	SECURITY PACIFIC BANK	7	\$1,950,000	\$278,571
55	SILVER STATE BANK	7	\$2,481,000	\$354,429
56	TELESIS COMMUNITY CU	7	\$3,175,600	\$453,657
57	UNITED CENTRAL BANK	7	\$4,185,000	\$597,857
58	FIRST PRIVATE BANK & TRUST	6	\$3,865,000	\$644,167
59	INTERNATIONAL CITY BANK, N.A.	6	\$2,280,000	\$380,000
60	PACIFIC PREMIER BANK	6	\$1,363,000	\$227,167
61	SMALL BUSINESS LOAN SOURCE, LLC	6	\$2,001,000	\$333,500
62	AMERICAS UNITED BANK	5	\$4,464,500	\$892,900
63	BEACH BUSINESS BANK	5	\$3,914,200	\$782,840
64	COMMERCEWEST BANK, N.A.	5	\$975,000	\$195,000
65	FIRST BUSINESS BANK, N.A.	5	\$1,885,000	\$377,000
66	PACIFIC COAST NATIONAL BANK	5	\$2,647,200	\$529,440
67	SHINHAN BANK AMERICA	5	\$1,817,500	\$363,500
68	TOMATOBANK, N.A.	5	\$740,000	\$148,000
69	UPS CAPITAL BUSINESS CREDIT	5	\$2,886,000	\$577,200
70	AMERICAN SECURITY BANK	4	\$1,204,000	\$301,000
71	CITY NATIONAL BANK	4	\$743,300	\$185,825
72	COMMERCE NATIONAL BANK	4	\$3,030,000	\$757,500
73	LANDMARK CDC	4	\$2,794,000	\$698,500
74	LEHMAN BROTHERS BANK, FSB	4	\$4,716,500	\$1,179,125
75	MIRAE BANK	4	\$4,785,000	\$1,196,250
76	NEWTEK SMALL BUSINESS FINANCE, INC.	4	\$2,730,000	\$682,500
77	ORANGE COUNTY BUSINESS BANK	4	\$2,065,000	\$516,250
78	PFF BANK & TRUST	4	\$597,000	\$149,250
79	SOUTHLAND CREDIT UNION	4	\$185,000	\$46,250
80	VISION ONE CU	4	\$1,747,700	\$436,925
81	AMPAC TRI STATE CDC	3	\$2,293,000	\$764,333
82	ARROWHEAD CENTRAL CU	3	\$337,000	\$112,333
83	CALIFORNIA OAKS STATE BANK	3	\$1,000,000	\$333,333
84	CATHAY BANK	3	\$1,503,000	\$501,000
85	CELTIC BANK CORPORATION	3	\$1,930,000	\$643,333
86	COMMUNITY WEST BANK, N.A.	3	\$1,174,500	\$391,500
87	FIRST CALIFORNIA BANK	3	\$989,800	\$329,933
88	FIRST STANDARD BANK	3	\$1,107,000	\$369,000
89	NATIONAL BANK OF CALIFORNIA	3	\$2,605,000	\$868,333
90	PACIFIC ENTERPRISE BANK	3	\$468,500	\$156,167
91	SEACOAST COMMERCE BANK	3	\$2,162,000	\$720,667
92	SOUTH VALLEY NATIONAL BANK	3	\$1,857,000	\$619,000
93	UNITED PACIFIC BANK	3	\$1,106,800	\$368,933
94	ALTURA CU	2	\$200,000	\$100,000
95	AMERICAN CONTINENTAL BANK	2	\$463,000	\$231,500
96	BAY AREA EMPLOYMENT DEVELOPMENT CO.	2	\$2,043,000	\$1,021,500

Rank	Lender Name	# of loans	\$ amt. of loans	avg. \$/loan
97	BRIDGE BANK, N.A.	2	\$1,907,000	\$953,500
98	CEDAR RAPIDS BANK AND TRUST COMPANY	2	\$800,000	\$400,000
99	COMMERCIAL BANK OF CALIFORNIA	2	\$550,000	\$275,000
100	DISCOVERY BANK	2	\$884,500	\$442,250
101	LA COUNTY SMALL BUSINESS DEVELOPMENT CORPORATION	2	\$2,289,000	\$1,144,500
102	MANUFACTURERS BANK	2	\$500,000	\$250,000
103	MERCHANTS BANK OF CALIFORNIA, N.A.	2	\$2,630,000	\$1,315,000
104	MOUNTAIN 1ST BANK & TRUST COMPANY	2	\$2,925,000	\$1,462,500
105	PROMERICA BANK	2	\$1,135,000	\$567,500
106	RABOBANK, N.A.	2	\$450,000	\$225,000
107	SECURITY BUSINESS BANK OF SAN DIEGO	2	\$287,500	\$143,750
108	STEARNS BANK N.A.	2	\$134,200	\$67,100
109	WORLD TRADE FINANCE, INC.	2	\$1,100,000	\$550,000
110	ZIONS FIRST NATIONAL BANK	2	\$175,000	\$87,500
111	AMERICA FIRST FCU	1	\$35,000	\$35,000
112	BANK OF ESCONDIDO	1	\$360,000	\$360,000
113	BBVA BANCOMER USA	1	\$55,000	\$55,000
114	BNB BANK, N.A.	1	\$100,000	\$100,000
115	BORREGO SPRINGS BANK, N.A.	1	\$337,000	\$337,000
116	CB&T BANK OF MIDDLE GEORGIA	1	\$50,000	\$50,000
117	CEN CAL BUSINESS FINANCE GROUP	1	\$241,000	\$241,000
118	CERTIFIED FCU	1	\$140,000	\$140,000
119	COMMERCE BANK/NORTH	1	\$110,000	\$110,000
120	COMMUNITY BANK OF NEVADA	1	\$50,000	\$50,000
121	COMMUNITY BUSINESS BANK	1	\$180,000	\$180,000
122	E. CENTRAL CU	1	\$150,000	\$150,000
123	FAR EAST NATIONAL BANK	1	\$269,500	\$269,500
124	FIRST CHOICE BANK	1	\$250,000	\$250,000
125	FIRST NATIONAL BANK OF ARIZONA	1	\$866,900	\$866,900
126	FRONTIER BANK, FSB	1	\$25,000	\$25,000
127	GREATER BAY BANK, N.A.	1	\$150,000	\$150,000
128	GUARANTY BANK	1	\$115,000	\$115,000
129	LA JOLLA BANK, FSB	1	\$327,000	\$327,000
130	MAINSTREET LENDER 7(A), LLC	1	\$2,000,000	\$2,000,000
131	NATIONAL CITY BANK	1	\$50,000	\$50,000
132	OMNI BANK, N.A.	1	\$200,000	\$200,000
133	ORANGE COUNTY'S CU	1	\$100,000	\$100,000
134	PACIFIC MERCANTILE BANK	1	\$75,000	\$75,000
135	PLAINSCAPITAL BANK	1	\$100,000	\$100,000
136	PLAZA BANK	1	\$300,000	\$300,000
137	PREMIER SERVICE BANK	1	\$350,000	\$350,000
138	SANTA CLARA VALLEY BANK, N.A.	1	\$2,000,000	\$2,000,000
139	STERLING BANK	1	\$150,000	\$150,000
140	STERLING SAVINGS BANK	1	\$629,000	\$629,000
141	SUNWEST BANK	1	\$50,000	\$50,000
142	UNITED MIDWEST SAVINGS BANK	1	\$234,700	\$234,700
143	VALLEY COMMUNITY BANK	1	\$695,000	\$695,000
TOTAL		3329	\$890,814,100	\$267,592